

## **AVAILABLE SHIPPING METHOD DEFINITIONS**

**EXW - (Ex Works)** means that the seller is only responsible for making the goods available for loading, suitably packaged, at the seller's factory or depot. The buyer is responsible for loading the goods onto a vehicle, all export procedures, all onward transportation, import procedures, insurance, and all risk and costs arising after the collection and shipment of the goods.

**FCA - (Free Carrier)** means that the seller is responsible for the delivery of goods to a specific destination. Typically, the destination is a named airport, terminal or other place where the carrier operates. The seller includes transportation costs in its price, and assumes the risk of loss until the carrier receives the goods. At this point, the buyer assumes all responsibility including arrangement of and payment for, the main carriage.

**FOB - (Free On Board)** means that the seller delivers the goods, cleared for export, loaded on board the vessel at the named port of shipment. Once the goods have been loaded on board, risk transfers to the buyer who bears all costs thereafter.

**CPT - (Carriage Paid To)** means that the seller is responsible for arranging carriage of the goods, cleared for export, to the named place (mutually agreed upon between parties), but not for insuring the goods to the named place. The buyer bears all risk for the entire carriage and all costs occurring after the goods have been delivered to the named place.

**CIP - (Carriage and Insurance Paid To)** means that the seller is responsible for arranging carriage of the goods, cleared for export, to the named place (mutually agreed upon between parties), and insuring the goods to the named place. The buyer bears all risk and costs occurring after the goods have been so delivered.

**CFR - (Cost and Freight)** means the seller arranges and pays for transport of goods to named port, cleared for export, and loaded on board the vessel. Buyer is then responsible for insurance and cost of transportation to final destination, including insurance and importing.

**CIF - (Cost Insurance and Freight)** means the seller arranges and pays for transport of goods to named port, cleared for export, and loaded on board the vessel. The seller is responsible for insurance of the goods to the named port. Once aboard the vessel, the buyer bears the cost of transportation to final destination, including importing.